

Inside Account Manager – Wholesale

Silver Streak has been in Phoenix since 1977.

We are a family-owned wholesale distributor specializing in Gemstone Gifts, Jewelry and Souvenirs. We are well known in the industry for our great selling Semi Precious Gemstone products and the Themed Displays that sell them.

We are currently seeking an Inside Account Manager to develop rapport and relationships with existing customers within an already established territory.

Responsibilities include:

- Servicing existing accounts
- Business to Business incoming & outgoing calls
- Expand territories by responding to prospective account requests
- Heavy phones and occasional showroom traffic
- Possible local travel to service accounts
- Travel to various Trade Shows throughout the year
- Record all activities in CRM
- Travel to various Trade Shows throughout the year

THIS IS AN IN-OFFICE POSITION - Must be able to work Full Time in Tempe Monday – Friday

Skills & Requirements

The right candidate will possess the following:

- Motivated, High Energy people to excite our customers!
- Must learn product line quickly
- Excellent communication skills for phone sales and email correspondence
- Strong Computer Skills – Windows, Microsoft Office, CRM
- Must have Reliable Transportation
- Must learn product line quickly
- Previous Sales Experience Required, previous wholesale sales experience a plus!
- Pleasant demeanor with a Positive Attitude

Account Manager position pays Salary, Commission with Full Company Benefits – Health, Dental & Vision Insurance, 401K, Paid Holidays, Vacation & Sick time

\$32,000 to \$46,000/year Salary base will depend on skill level and experience

Submit resume to: apply@silverstreaks.com